

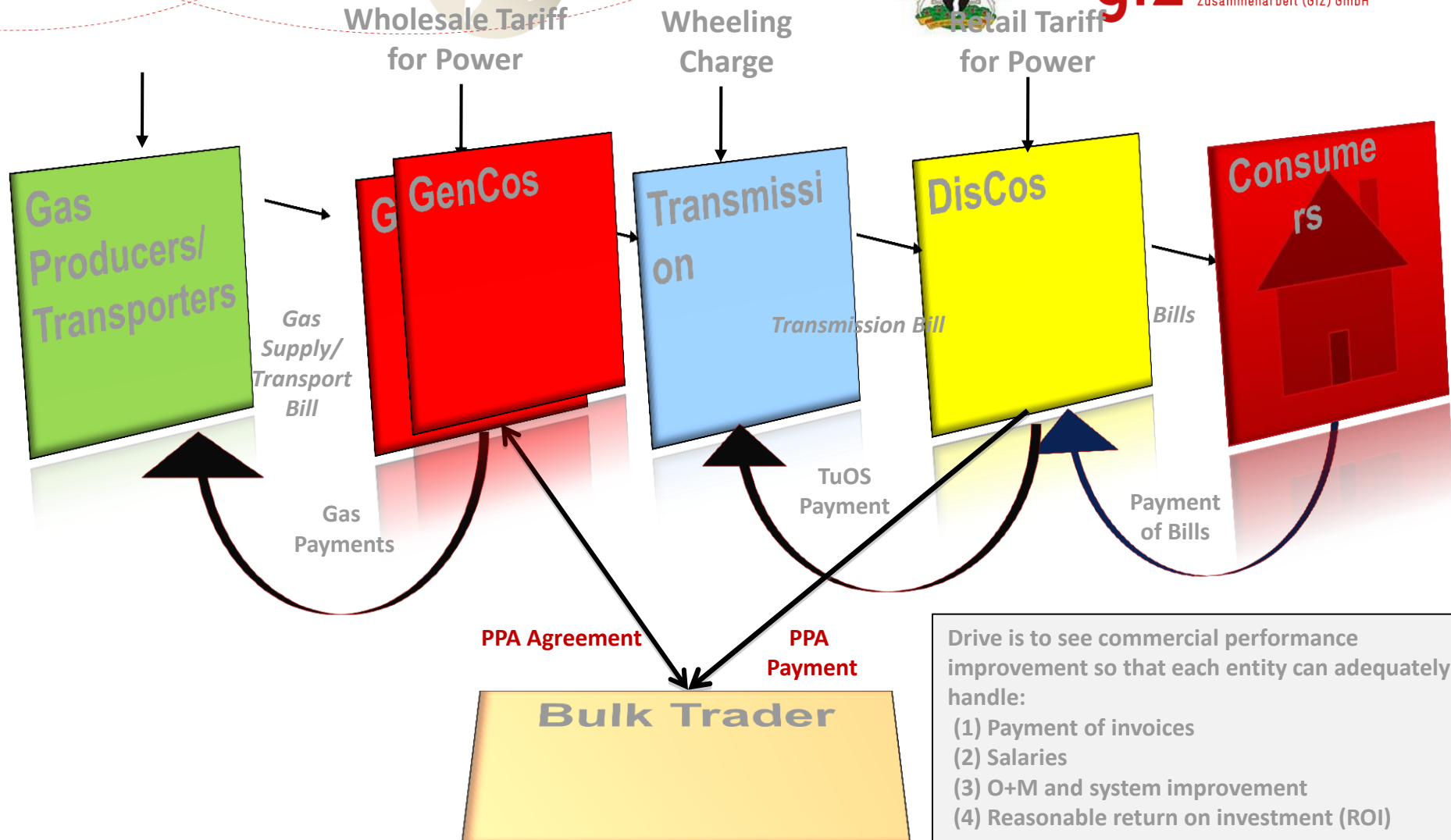


# Framework

## Nigeria Energy Support Programme

Jannik Moller – Component Manager, Rural Electrification

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Drive is to see commercial performance improvement so that each entity can adequately handle:

- (1) Payment of invoices
- (2) Salaries
- (3) O+M and system improvement
- (4) Reasonable return on investment (ROI)

# Value Chain in Power Production and Delivery



# Opportunities in Rural Electrification

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## Vision

- Frameworks encouraging private sector participation in renewable energy based rural electrification (off national grid)
- Organizations/investors/NGOs/private companies that offers and/or supports rural electrification services and/or products are in place
- Demonstrating the technical, economic and social viability of renewable energy based electrification  
= coordinated large scale roll out of off-grid electrification  
= good role models and strong business cases
- Rural electrification is a reality in Nigeria



## Touch points

- Business models.
  - NESP develop frameworks and projects
  - NESP supports development of business models and project development
  
- Supply and construction
  - PV
  - Hydro
  - Hybrid
  
- Investments
  - New markets
  - PPP
  
- Operation and maintenance