

The Delegation of German Industry and Commerce cordially invites you for a Breakfast meeting on  
***“Access to trade finance and equity capital for businesses in Nigeria”***

**Date:** Thursday 06<sup>th</sup> April 2017

**Time:** 9:00am – 11:00am

**Venue:** Delegation of German Industry and Commerce in Nigeria  
Plot 1701, Violet Yough Close, House B  
off Adetokunbo Ademola Street, opposite Protea Hotel  
Victoria Island, Lagos, Nigeria

## Speakers

**Olaf Schmueser** is Senior Representative for Anglophone West Africa of Commerzbank AG in Lagos/Nigeria and Managing Director of Commerzbank Representative Office (Nigeria) Ltd. Mr.



Schmueser started his career with Deutsche Bank, where he worked at its headquarters in Frankfurt/Germany and in South-East-Asia, being based in Hong Kong and Thailand. In 2000 he assumed the position as Head of Financial Institution at Schmidt Bank until it was acquired by Commerzbank in 2004.

**Topic - Commerzbank: 'One of the leading banks in foreign trade'**



**Chioma Nwagboso** is an advisor at GIZ (German International Corporation). She leads a public private partnership program called Cooperation with the Private Sector where she works with the European private sector operating in Nigeria seeking ways to shape their corporate commitment over the long term in a sustainable manner with social and economic benefits. Prior to this, she spent six years working within the World Bank Group (World Bank and IFC) providing private sector solutions to agribusiness, inequality, youth development, job creation, industry clusters and access to financial services.

**Topic – Equity financing for small Businesses**



**Sharafadeen Shittu** works at Commerzbank Representative Office Lagos as Relationship Manager for Financial Institutions & Sovereign. He is an experienced banker who has been with Commerzbank for over 7 years. He has also worked previously with some Nigerian banks in different unit including credit risk, corporate finance, retail banking, corporate banking and private banking.

**Topic - Useful Tips for Approaching Local Banks for Financing**